



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD RFP #14-0282 FOR REAL ESTATE APPRAISAL SERVICES

Proposals to provide 'Real Estate Appraisal Services' were received from five vendors on January 28, 2014. The proposals of Hettema Saba, LLC, and Sewell, Valentich and Associates were the best proposals meeting the advertised specifications based on a sealed scenario. This proposal is for a period of three years with the option to renew for two additional one-year periods. Funds for these purchases are contained in the capital budget allocated to the Long Range Planning/Construction Department.

Requested by:
Ken Marsh

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02-25-2014

Fiscal Impact:

Not to exceed
\$75,000.00

Recommended Motion: That the proposals of Hettema Saba, LLC, and Sewell, Valentich and Associates, to provide 'Real Estate Appraisal Services' in an amount not to exceed \$75,000.00, be approved as presented.

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RFP Tabulation for Real Estate Appraisal Services - RFP #14-0282

Proposal Opening: January 28, 2014 at 1:00 p.m.

Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address
Bass & Associates, Inc.	1953 8th Street Sarasota, FL 34236	Richard W. Bass	941-954-7553	941-952-9440	rikbass@comcast.net
Blacksun Valuation	PO Box 19099 Atlanta, GA 31126	Sandy L. Lassere	800-610-5085	888-710-3034	slassere@concordisadvisors.com
Chapman & Associates	1877 Northgate Blvd, Suite 5 Sarasota, FL 34234	Steve Lose	941-351-3462	941-351-3657	achapman@chapman-appraisers.com
Hettema Saba, LLC	2050 Proctor Road, Suite A Sarasota, FL 34231	Roger L. Hettema	941-926-0800	941-926-2880	roger@hettemasaba.com
Sewell Valentich & Associates	3277 F Fruitville Road, Sarasota, FL 34237	E. Larry Sewell	941-365-5111		elssrq@gmail.com

Recorded by: Nikki Brock

Witnessed by: Carol A. Lichon

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POINTS AWARDED FOR FEE BID		
With the lowest fee for a qualifying bidder of:	\$40,000.00	With the lowest fee for a qualifying bidder for additional work:
Proposer	Proposed Fee	Points Awarded
Bass & Associates, Inc.	\$40,000.00	25.00
Blacksun Valuation	\$83,500.00	11.98
Chapman & Associates	\$47,000.00	21.28
Hettema Saba, LLC	\$91,500.00	10.93
Sewell Valentich & Associates	\$60,000.00	16.67

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FINAL EVALUATION						
Proposer	1	2	3	Average	Overall Fee	Total
Bass & Associates, Inc.	50.00	46.00	46.00	47.33	25.00	72.33
Blacksun Valuation	35.00	25.00	32.00	30.67	11.98	42.64
Chapman & Associates	51.00	41.00	39.00	43.67	21.28	64.94
Hettema Saba, LLC	69.00	70.00	72.00	70.33	10.93	81.26
Sewell Valentich & Associates	73.00	75.00	74.00	74.00	16.67	90.67